

**Australian Ethical Balanced Fund**  
ARSN 089 919 255

**Annual Financial Report for the year ended 30 June 2017**

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**Directors' Report**  
**For the year ended 30 June 2017**

Australian Ethical Investment Limited, the "Responsible Entity" of the Australian Ethical Balanced Fund ("the Scheme") presents its directors' report together with the financial report of the Scheme for the year ended 30 June 2017 and the accompanying independent auditor's report.

**Responsible Entity**

Australian Ethical Investment Limited (ABN 47 003 188 930) serves as the Responsible Entity for the Scheme. The registered office and principal place of business for the Responsible Entity is:

Registered office:  
Boardroom Pty Limited  
Grosvenor Place  
Level 12, 225 George Street  
Sydney NSW 2000

Principal place of business is:

Level 8, 124 - 130 Pitt St  
Sydney, NSW 2000

The following persons were directors of Australian Ethical Investment Limited during the whole of the financial year and up to the date of this report unless otherwise indicated:

Phil Vernon  
Kate Greenhill  
Stephen Gibbs  
Mara Bun  
Tony Cole (resigned 30 June 2017)

**Principal activities and state of affairs**

The principal activity of the Scheme is to pool investors' savings to invest in a diversified portfolio of securities, in accordance with the investment objectives and guidelines as set out in the current Product Disclosure Statement and within the provisions of the Scheme's Constitution. The Constitution of the Scheme authorises investments in a range of assets, which may include properties, capital stable interest bearing securities and equity investments, both domestic and international. Investments are sought to pursue the goal of a just and sustainable society and the protection of the natural environment as well as providing unitholders (the Scheme investors) with a competitive financial return.

There were no other significant changes in the nature of the Scheme's principal activities during the year and there were no significant changes in the Scheme's state of affairs, except those highlighted in the Review of operations.

**Review of operations**

Overview

The investments of the Scheme are consistent with those set out in the Scheme's Product Disclosure Statement dated 15 August 2016. A new Product Disclosure Statement was issued on 1 July 2017 with no change to the investment strategy.

Results

Total return is the percentage change of a unitholder's financial interest in the Scheme assuming all distributions are reinvested in the Scheme. These returns are calculated in accordance with FSC Standard 6 Product Performance-Calculation of Return. The Scheme achieved a total return of 6.61% (2016: 5.65%).

Distributions paid and/or payable

Distributions paid and/or payable by the Scheme during the year are shown in the accompanying Statement of Profit or Loss and Other Comprehensive Income.

As per note 15 the Scheme paid interim distributions to the classes as follows:

- Retail class of 0.13 (December 2015: 0.24) cents per unit; and
- C class of 1.59 (December 2015: 1.68) cents per unit.

**Directors' Report**

**For the year ended 30 June 2017**

Distributions paid and/or payable - continued

The year end distribution payable is as follows:

- Retail class of 0.35 (June 2016: 0.47) cents per unit; and
- C class of 2.64 (June 2016: 2.53) cents per unit.

An interim distribution of \$5,971,195 was paid in January 2017 and a final distribution of \$11,662,568 was paid in July 2017.

The prior year final distribution of \$8,332,131 was paid during the period.

Net Assets

The value of the Scheme's net assets attributable to unitholders as at 30 June 2017 was \$769,848,660 (30 June 2016: \$557,453,274).

Fees

Responsible Entity fees charged for the period were as follows:

- 2.50% of daily net asset value for the retail class (2016: 2.50%) ; and
- Zero for the C class (2016: Zero).

**Likely developments**

The Responsible Entity continually reviews the Scheme and depending on that review may, during the course of the financial year, make decisions to change the offerings of products to investors. The Responsible Entity plans to continue to invest in line with the strategy set out in the Product Disclosure Statement.

**Events occurring after the reporting date**

As the investments in the Scheme are measured at their 30 June 2017 fair values in the financial report, any volatility in values subsequent to the balance date is not reflected in the Statement of Profit or Loss and Other Comprehensive Income or the Statement of Financial Position. However the current value of investments is reflected in the current unit price.

During the period between the end of the financial year and the date of this report, there were no items, transactions or events of a material and unusual nature likely in the opinion of the Responsible Entity, to affect significantly the operations of the Scheme, the results of those operations, or the state of affairs of the Scheme in future financial years.

**Indemnities and insurance premiums for the Responsible Entity and auditors**

No insurance premiums are paid for out of the assets of the Scheme for insurance cover provided to the Responsible Entity, its officers or auditor of the Scheme. Where the Responsible Entity acts in accordance with the Scheme's constitution and the law, it is generally entitled to an indemnity out of the assets of the Scheme against losses incurred while acting on behalf of the Scheme. The auditor of the Scheme is not indemnified out of the assets of the Scheme.

**Related party disclosures**

Fees paid to the Responsible Entity and its associates out of Scheme assets is shown in note 18 of the attached financial statements.

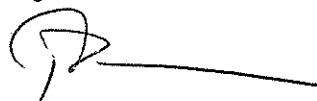
**Environmental regulation**

The operations of the Scheme are not subject to any particular or significant environmental regulations under Commonwealth, State or Territory legislation.

**Auditor's declaration**

The auditor's independence declaration is included on page 24 of the annual report and forms part of the Directors report for the financial year ended 30 June 2017.

Signed in accordance with a resolution of the directors of Australian Ethical Investment Limited.



Phil Vernon  
Managing Director  
Australian Ethical Investment Limited  
20 September 2017

**Australian Ethical Balanced Fund**

**Statement of Profit or Loss and Other Comprehensive Income for the year ended 30 June 2017**

	Note	2017 \$	2016 \$
<b>Investment income</b>			
Interest	4	253,133	305,476
Dividends and distributions	5	32,185,219	19,755,989
Net change in fair value of financial assets	6	27,468,861	18,087,984
Net gain on disposal of investment property	7	-	753,487
Rent from investment property	12	165,126	690,895
<b>Net investment income</b>		<b>60,072,339</b>	<b>39,593,831</b>
<b>Operating expenses</b>			
Management fees	18	2,372,819	2,333,350
Amortisation	13	-	22,142
Investment property expenses	12	75,254	187,508
<b>Operating expenses before finance costs</b>		<b>2,448,073</b>	<b>2,543,000</b>
<b>Profit from operating activities</b>		<b>57,624,266</b>	<b>37,050,831</b>
<b>Finance costs</b>			
Distributions paid and payable to unitholders of the Scheme	15	(17,633,763)	(12,989,375)
<b>Change in net assets attributable to unitholders (total comprehensive income)</b>	3	<b>39,990,503</b>	<b>24,061,456</b>

The accompanying notes form part of these financial statements.

**Australian Ethical Balanced Fund**

**Statement of Financial Position as at 30 June 2017**

	Note	2017 \$	2016 \$
<b>Assets</b>			
Cash and cash equivalents	8	39,747,930	8,009,174
Trade and other receivables	9	25,009,332	13,244,988
Term deposits	10	250,000	1,000,000
Financial assets held at fair value through profit and loss	11	714,280,701	541,295,098
Investment properties held at fair value	12	2,230,000	2,360,000
<b>Total assets</b>		<u>781,517,963</u>	<u>565,909,260</u>
<b>Liabilities</b>			
Other payables	14	6,735	123,855
Distribution payable	15	11,662,568	8,332,131
<b>Total liabilities</b>		<u>11,669,303</u>	<u>8,455,986</u>
<b>Net assets attributable to unitholders</b>	3	<u>769,848,660</u>	<u>557,453,274</u>
Represented by:			
Net assets attributable to unitholders		782,270,216	565,879,016
Amounts payable to unitholders of the scheme		(11,662,568)	(8,332,131)
Adjustments arising from different unit pricing and accounting valuation		(758,988)	(93,611)
<b>Total net assets attributable to unitholders</b>	3	<u>769,848,660</u>	<u>557,453,274</u>

The accompanying notes form part of these financial statements.

**Australian Ethical Balanced Fund**

**Statement of Changes in Equity for the year ended 30 June 2017**

The Scheme's net assets attributable to unitholders are classified as a liability under AASB 132 '*Financial Instruments: Presentation*'. As such the Scheme has no equity and no items of changes in equity at the start and end of the year.

The accompanying notes form part of these financial statements.

**Australian Ethical Balanced Fund**

**Statement of Cash Flows for the year ended 30 June 2017**

	Note	2017 \$	2016 \$
<b>Cash flows from operating activities</b>			
Interest received		247,371	309,156
Dividends and distributions received		20,621,742	12,469,411
Rental and other income received		145,030	662,936
Management fees paid		(2,339,734)	(2,450,249)
Investment property expenses		(75,254)	(187,508)
<b>Net cash provided by operating activities</b>	17	<b>18,599,155</b>	<b>10,803,746</b>
<b>Cash flows from investing activities</b>			
Proceeds from sale of investments		1,250,000	5,103,141
Loans held at amortised cost repaid		-	750,879
Purchase of investments		(145,886,742)	(139,203,244)
<b>Net cash used in investing activities</b>		<b>(144,636,742)</b>	<b>(133,349,224)</b>
<b>Cash flows from financing activities</b>			
Proceeds from issue of units		177,068,065	118,969,971
Payment of redemption of units		(19,101,503)	(11,171,480)
Distributions paid to unitholders		(190,219)	(460,172)
<b>Net cash provided by financing activities</b>		<b>157,776,343</b>	<b>107,338,319</b>
Net increase/(decrease) in cash and cash equivalents		31,738,756	(15,207,159)
Cash and cash equivalents at 1 July		8,009,174	23,216,333
<b>Cash and cash equivalents at 30 June</b>	8	<b>39,747,930</b>	<b>8,009,174</b>

The accompanying notes form part of these financial statements.



## Australian Ethical Balanced Fund

### Notes to the Financial Statements for the year ended 30 June 2017

#### Note 1 - Significant accounting policies

##### **Reporting Entity**

The Australian Ethical Balanced Fund ("the Scheme") is a registered managed investment scheme under the Corporations Act 2001. The Scheme was constituted on 2 November 1999 and will terminate on 1 November 2079 unless terminated earlier in accordance with the provisions of the Scheme constitution. The Scheme is domiciled in Australia. The financial statements of the Scheme are for the year ended 30 June 2017.

##### *Statement of compliance*

The financial statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standards (AASBs) adopted by the Australian Accounting Standards Board (AASB) and the Corporations Act 2001. The financial statements of the Scheme comply with International Financial Reporting Standards (IFRSs) and interpretations adopted by the International Accounting Standards Board (IASB).

The financial statements were approved by the Board of Directors of the Australian Ethical Investment Limited on 20 September 2017.

##### **Basis of preparation**

These financial statements are presented in Australian dollars which is the functional currency and are prepared on a fair value basis with financial assets designated at fair value through profit and loss and derivatives which are measured at fair value, with the exception of receivables and payables which are measured at cost.

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

The statement of financial position is prepared on a liquidity basis. All balances including investments are readily converted to cash, except for investment properties and unlisted alternative assets (classified as financial assets) held at fair value.

##### **Estimates and Judgements**

The preparation of financial statements requires the use of accounting estimates which, by definition, will seldom equal the actual results. Management also needs to exercise judgement in applying the Scheme's accounting policies.

Estimates and judgements are continually evaluated and are based on historical experience and other factors including expectations of future events that may have a financial impact on the Scheme and are believed to be reasonable under the circumstances.

The areas involving estimates or judgements is the assessment of fair value of early stage venture capital partnerships (note 11) and investment properties (note 12).

Refer to note 19(g) Financial risk management and financial instruments - fair values, which contains information about estimation of fair values of financial instruments.

Refer to note 20 Investment in unconsolidated subsidiaries which contains information about judgements made in relation to whether the Scheme meets the definition of an investment entity.

##### **Cash and cash equivalents**

Cash and cash equivalents comprise deposits with banks and highly liquid financial assets with maturities of three months or less from the date of acquisition that are subject to an insignificant risk of changes in their fair value and are used by the Scheme in the management of short-term commitments.

##### **Financial instruments**

Financial instruments comprise financial assets held at fair value through profit or loss, trade and other receivables, cash and cash equivalents, trade and other payables, and distributions payable.

##### *Recognition and initial measurement*

A financial instrument is recognised when the Scheme becomes a party to the contractual provisions of the instrument. Purchase and sales of financial assets are accounted for at trade date (i.e. the date the Scheme commits itself to purchase or sell the asset).

Financial assets and liabilities at fair value through profit or loss are recognised initially at fair value, with transaction costs recognised in the Statement of Profit or Loss and Other Comprehensive Income. Financial assets and liabilities not at fair value through profit or loss are initially recognised at fair value plus any directly attributable transaction costs.

## Australian Ethical Balanced Fund

### Notes to the Financial Statements for the year ended 30 June 2017

#### Note 1 - Significant accounting policies - continued

##### *Derecognition*

The Scheme derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows in a transaction in which substantially all of the risks and rewards of ownership of the financial asset are transferred or in which the Scheme neither transfers nor retains substantially all of the risks and rewards of ownership and does not retain control of the financial asset.

On derecognition of a financial asset, the difference between the carrying amount of the asset (or the carrying amount allocated to the portion of the asset that is derecognised) and the consideration received (including any new asset obtained less any new liability assumed) is recognised in profit or loss. Any interest in such transferred financial assets that is created or retained by the Scheme is recognised as a separate asset or liability.

The Scheme derecognises a financial liability when its contractual obligations are discharged or cancelled, or expire.

##### *Classification*

Financial assets and financial liabilities held at fair value through profit or loss are classified as either held for trading or are designated at fair value through profit or loss. Financial assets and liabilities held for trading include derivative financial instruments. Financial assets and liabilities designated at fair value through profit or loss include equity securities, investments in unit trusts and fixed interest securities.

##### *Measurement*

Subsequent to initial recognition, all instruments classified at fair value through profit or loss are measured at fair value with changes in their fair value recognised in the Statement of Profit or Loss and Other Comprehensive Income. All other financial instruments are carried at amortised cost using the effective interest rate method less any recognised impairment.

Financial liabilities arising from redeemable units issued by the Scheme are carried at the redemption amount representing the unitholders' rights to the residual interest in the Scheme's assets, effectively the fair value at the reporting date.

##### *Fair value measurement principles*

The Scheme can invest into a variety of assets, including cash, equities, fixed and floating rate interest securities, unit trusts and derivative contracts. Generally, valuation information is obtained from third party industry standard service providers to ensure that the most recent security prices are obtained. The prices used to value investments include, but are not limited to:

- independent prices obtained for each security;
- quoted 'bid' prices on long securities;
- redemption prices published by the relevant Responsible Entity, for investments into unlisted unit trusts.

For certain investments, prices cannot be obtained from the above sources. In these instances, valuations obtained from service providers are estimated through the use of valuation models which are consistent with accepted industry practice and incorporate the best available information regarding assumptions that market participants would use when pricing the assets or liabilities. Irrespective of the method used by third party industry standard service providers to obtain valuations, prices achieved in actual transactions may be different.

##### *Impairment of financial assets held at amortised cost*

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount and the present value of the estimated future cash flows discounted at the asset's original effective interest rate. Losses are recognised in profit or loss. If an event occurring after the impairment was recognised causes the amount of impairment loss to decrease, then the decrease in impairment loss is reversed through profit or loss.

##### *Offsetting*

Financial assets and liabilities are offset and the net amount reported in the Statements of Financial Position when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the asset and settle the liability simultaneously.

##### *Derivative financial instruments*

In accordance with the Investment Mandate, the Scheme may invest in derivative financial instruments to gain or hedge exposure to equities, interest rates or foreign currencies. Derivative financial instruments are recognised initially at cost. Subsequent to initial recognition, derivative financial instruments are stated at fair value. The gain or loss on remeasurement to fair value is recognised immediately in the Statement of Profit or Loss and Other Comprehensive Income.

##### **Loans, trade and other receivables**

Receivables are carried at amortised cost and may include accrued income and other receivables such as Reduced Input Tax Credits (RITC).

## Australian Ethical Balanced Fund

### Notes to the Financial Statements for the year ended 30 June 2017

#### Note 1 - Significant accounting policies - continued

##### **Investment property**

Investment property, which is property held to earn rentals and/or for capital appreciation (including property under construction for such purposes), is measured initially at its cost, including transaction costs. Subsequent to initial recognition, investment property is measured at fair value. Gains and losses arising from changes in the fair value of investment property are included in profit or loss in the period in which they arise.

An investment property is derecognised upon disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from the disposal. Any gain or loss arising on derecognition of the property (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period in which the property is derecognised.

##### **Trade and other payables**

Payables are carried at amortised cost and may include amounts for unsettled purchases, accrued expenses and other payables such as GST and redemption monies owing by the Scheme. Unsettled purchases are amounts due to brokers for securities purchased that have not been paid at reporting date. Trades are recorded on trade date and normally settle within three business days. Accrued expenses include management fees payable.

##### **Distributions paid and payable**

In accordance with the Constitution, the Scheme fully distributes its net income to unitholders. The distributions are determined by reference to the net taxable income of the Scheme. Distributable income includes capital gains arising from the disposal of investments. Unrealised gains and losses are transferred to net assets attributable to unitholders and are not assessable or distributable until realised. Realised capital losses are not distributed to unitholders but are retained to be offset against any future realised capital gains. Distributions paid and payable to unitholders are recognised in the Statement of Profit or Loss and Comprehensive Income as 'Finance costs'. Distributions paid are included in the Statement of Cash Flows as 'Net cash flows used in financing activities'.

##### **Change in net assets attributable to unitholders**

Change in net assets attributable to unitholders may consist of realised net capital losses and unrealised increments and decrements arising from fluctuations in the value of investments. They are included in the determination of distributable income when assessable for taxation purposes.

##### **Revenue**

###### *Interest income*

Interest income is recognised in the Statement of Profit or Loss and Other Comprehensive Income as it accrues. Interest income is recognised on a gross basis, including withholding tax, if any.

###### *Dividend and distribution income*

Dividend income relating to exchange-traded equity investments is recognised in the Statement of Profit or Loss and Other Comprehensive Income on the ex-dividend date. Income distributions from other managed investment schemes are recognised in the Statement of Comprehensive Income as dividend income on a present entitlement basis.

In some cases, the Scheme may receive or choose to receive dividends in the form of additional shares rather than cash. In such cases the Scheme recognises the dividend income with a corresponding increase in investments.

###### *Rental income*

Rental income from operating leases are recognised on a straight-line basis over the term of the relevant lease. Initial direct costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognised on a straight-line basis over the lease term.

In the event that lease incentives are paid to enter into operating leases, such incentives are recognised as an asset. The aggregate benefit of incentives is recognised as a reduction of rental income on a straight-line basis, except where another systematic basis is more representative of the time pattern in which economic benefits from the leased asset are consumed.

##### **Income tax**

Under current income tax legislation the Scheme is not liable to pay income tax as the net income of the Scheme is assessable in the hands of the beneficiaries (the unitholders) who are 'presently entitled' to the income of the Scheme. There is no income of the Scheme to which the unitholders are not presently entitled and additionally, the Scheme's Constitution requires the distribution of the full amount of the net income of the Scheme to the unitholders each period.

## Australian Ethical Balanced Fund

### Notes to the Financial Statements for the year ended 30 June 2017

#### Note 1 - Significant accounting policies - continued

##### Income tax - continued

As a result, deferred taxes have not been recognised in the financial statements in relation to differences between the carrying amounts of assets and liabilities and their respective tax bases, including taxes on capital gains which could arise in the event of a sale of investments for the amount at which they are stated in the financial statements. In the event that taxable gains are realised by the Scheme, these gains would be included in the taxable income that is assessable in the hands of the unitholders as noted above.

Realised capital losses are not distributed to unitholders but are retained within the Scheme to be offset against any realised capital gains. The benefit of any carried forward capital losses are also not recognised in the financial statements. If in any period realised capital gains exceed realised capital losses, including those carried forward from earlier periods and eligible for offset, the excess is included in taxable income that is assessable in the hands of unitholders in that period and is distributed to unitholders in accordance with the requirements of the Scheme's Constitution.

##### Net assets attributable to unitholders

In accordance with AASB 132, unitholders' funds are classified as a financial liability and disclosed as such in the Statement of Financial Position, being referred to as 'Net assets attributable to unitholders'. The units can be put back to the Scheme at any time for cash equal to the proportionate share of the Scheme's net asset values. The value of redeemable units is measured at the redemption amount that is payable (based on the redemption unit price) at the Statement of Financial Position date if unitholders exercised their right to put the units back to the Scheme. Changes in the value of this financial liability are recognised in the Statement of Profit or Loss and Other Comprehensive Income.

##### Expenses

All expenses, including management fees, are recognised in the profit or loss on an accruals basis.

##### Foreign currency transactions and balances

Foreign currency transactions are translated to Australian currency at the rates of exchange ruling at the date of the transactions. Assets and liabilities denominated in foreign currency are translated at the rates of exchange ruling at the reporting date. Unrealised foreign exchange gains or losses, arising on translation of assets and liabilities denominated in foreign currency at reporting date, are recognised as part of the 'Net change in fair value of investments' in the Statement of Profit or Loss and Comprehensive Income. Realised gains and losses on amounts denominated in foreign currencies are also brought to account as part of 'Net change in fair value of investments' in the Statement of Profit or Loss and Other Comprehensive Income and as part of 'Other income received' in the Statement of Cash Flows.

##### Standards and interpretations in issue not yet adopted

Certain new accounting standards and interpretations have been published that are not mandatory for the 30 June 2017 reporting period and have not yet been early adopted by the Scheme. The assessment of the impact of these new standards (to the extent relevant to the Scheme) and interpretations is set out below:

##### *AASB 9 Financial Instruments (effective for reporting periods beginning on or after 1 January 2018)*

AASB 9 Financial Instruments and applicable amendments (effective from 1 January 2018) was available for early adoption but has not been applied in the financial statements. AASB 9 replaces existing guidance on classification and measurement of financial assets and introduces additions related to the classification and measurement of financial liabilities (as part of the project to replace AASB 139 Financial Instruments: Recognition and Measurement). It has also introduced new hedge accounting requirements and revised certain requirements for impairment of financial assets. AASB 9 becomes mandatory for the Scheme's 30 June 2019 financial statements. Retrospective application is required. The Responsible Entity does not expect this standard to have a significant impact on the recognition and measurement of the Scheme's financial instruments as they are carried at fair value through profit and loss. The de-recognition rules have not been changed from previous requirements and the Scheme does not apply hedge accounting.

##### *AASB 15 Revenue from Contracts with Customers (effective for reporting periods beginning on or after 1 January 2018)*

AASB 15 Revenue from Contracts with Customers, (effective from 1 January 2018) the AASB has issued a new standard for the recognition of revenue. This will replace AASB 118 which covers contracts for goods and services and AASB 111 which covers construction contracts. The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer – so the notion of control replaces the existing notion of risks and rewards. The Scheme's main sources of income are interest, dividends and gains on financial instruments held at fair value. All of these are outside the scope of the new revenue standard. As a consequence, the Responsible Entity does not expect the adoption of the new revenue recognition rules to have a significant impact on the recognition and measurement of the Scheme's revenue.

**Australian Ethical Balanced Fund**

**Notes to the Financial Statements for the year ended 30 June 2017**

**Note 2 - Issued units**

Each unit represents a right to an individual share in the Scheme per the Constitution. C-class units are issued to other schemes managed by the Responsible Entity and are not charged a Responsible Entity fee. All other rights attached to C-class units are the same as those of the other classes.

	2017 Units	2016 Units
<i>Retail class</i>		
On issue at beginning of period	74,924,941	308,705,965
Issued	9,797,965	12,170,181
Transferred to other classes	-	(239,475,063)
Redeemed	(10,103,591)	(6,476,142)
On issue at period end	<u>74,619,315</u>	<u>74,924,941</u>
<i>C class</i>		
On issue at beginning of period	315,760,284	-
Issued	119,044,742	77,903,259
Transferred from other classes	-	239,475,063
Redeemed	(2,722,987)	(1,618,038)
On issue at period end	<u>432,082,039</u>	<u>315,760,284</u>

**Note 3 - Net assets attributable to unitholders**

The Scheme manages its net assets attributable to unitholders as capital, notwithstanding net assets attributable to unitholders are classified as a liability. The amount of net assets attributable to unitholders can change significantly on a daily basis as the Scheme is subject to daily applications and redemptions at the discretion of unitholders. Daily applications and redemptions are reviewed relative to the liquidity of the Scheme's underlying assets on a daily basis by the Responsible Entity. Under the terms of the Scheme's Constitution, the responsible entity has the discretion to reject an application for units and to defer a redemptions of units if the exercise of such discretion is in the best interest of the unitholders.

The objective of the Scheme is to provide unitholders with returns in accordance with the Product Disclosure Statement. The Scheme aims to provide investors with a balance between capital growth and a moderate level of income through a diversified portfolio of assets. The Scheme is not subject to any externally imposed capital requirements.

	2017 \$	2016 \$
Opening balance	557,453,274	418,079,614
Issued	177,294,312	118,762,571
Distributions reinvested	14,113,107	7,820,080
Redeemed	(19,002,536)	(11,270,447)
Change in net assets attributable to unitholders	39,990,503	24,061,456
Total net assets attributable to unitholders	<u>769,848,660</u>	<u>557,453,274</u>

**Note 4 - Interest income**

Interest income from financial assets carried at amortised cost:

Cash and cash equivalents	222,041	249,136
Term deposits	31,092	56,340
	<u>253,133</u>	<u>305,476</u>

**Note 5 - Dividend and distribution income**

Dividend and distribution income from securities designated at fair value through profit or loss

	32,185,219	19,755,989
	<u>32,185,219</u>	<u>19,755,989</u>

**Note 6 - Net change in fair value of financial assets**

Unrealised gain arising on financial assets designated as at fair value through profit or loss

Unit trusts	27,474,386	18,189,260
	<u>27,474,386</u>	<u>18,189,260</u>

Realised loss on the disposal of investments

	(5,525)	(101,276)
	<u>(5,525)</u>	<u>(101,276)</u>

Net change in fair value of financial assets

	27,468,861	18,087,984
	<u>27,468,861</u>	<u>18,087,984</u>

**Australian Ethical Balanced Fund**

**Notes to the Financial Statements for the year ended 30 June 2017**

**Note 7 - Net gain on disposal of investment property**

	2017	2016
Realised gain on disposal of investment property	\$	\$
Original carrying value	-	(2,970,000)
Revaluation adjustment to date	-	(285,000)
Sale price	-	4,050,000
Agency fees	-	(41,513)
Realised gain on disposal of investment property	-	753,487

**Note 8 - Cash and cash equivalents**

Cash at bank	39,747,930	8,009,174
	39,747,930	8,009,174

Cash at bank earns interest at floating rates based on daily bank deposit rates. Cash includes cash at bank and cash on deposit.

**Note 9 - Trade and other receivables**

Interest	88,524	82,762
Dividends and distributions	24,685,396	13,121,918
Applications	226,247	-
Other	9,165	40,308
	25,009,332	13,244,988

**Note 10 - Term deposits**

Term deposits	250,000	1,000,000
	250,000	1,000,000

**Note 11 - Financial assets at fair value through profit or loss**

Designated at fair value through profit or loss	Note		
Unit Trusts			
Unlisted		711,480,918	541,295,098
Limited partnership interest		2,799,783	-
	19	714,280,701	541,295,098

The Scheme's accounting policy on fair value measurements is discussed in note 1. The Limited Partnership interests represent investments in two alternative assets held at fair value.

**Note 12 - Investment properties**

Commercial property at fair value		2,230,000	2,360,000
	19	2,230,000	2,360,000

**At Fair Value**

Opening balance at 1 July		2,360,000	5,615,000
Disposals		-	(3,255,000)
Net loss on property revaluation		(130,000)	-
Closing balance at 30 June		2,230,000	2,360,000

**(a) Amounts recognised in profit and loss for**

Rental income		165,126	690,895
Direct operating expenses from property that generate income		(75,254)	(187,508)
		89,872	503,387

## Australian Ethical Balanced Fund

### Notes to the Financial Statements for the year ended 30 June 2017

#### Note 12 - Investment properties - continued

##### (b) Valuation basis

Property investments are investments which are held either to earn rental income or for capital appreciation, or both. Property investments are carried at fair value. An external valuation company, having an appropriately recognised professional qualification and recent experience in the location and category of property being valued, values the investment properties annually. The fair values are based on market values, being the estimated amount for which a property could be exchanged on the date of valuation between a willing buyer and a willing seller, in an arm's length transaction after proper marketing wherein the parties had each acted knowledgeably, prudently and without compulsion.

The remaining property has been independently valued as at 30 June 2017 by Egan National Valuers (member of the Institute of Valuers of Australia) (2016: Jones Lang LaSalle). The directors are of the view that this valuation reflects the fair value of the property at 30 June 2017. The valuation has been made on the basis of fair value, using the capitalised rate method. The capitalisation rate utilised for the 30 June 2017 valuation was 9.00% (30 June 2016: 8.25%). The valuation reflects, where appropriate, the type of market tenants, future rent reviews and market conditions. Any change in any of these factors could have an impact on the value of the Scheme's property investment. Any gain or loss from a change in fair value is recognised in the Statement of Profit or Loss and Other Comprehensive Income. All property acquisition costs in respect of properties acquired are capitalised into the value of the property investments at the time of purchase to reflect the total acquisition cost in the Statement of Financial Position. Additions and other expenditure on property investments which are capital in nature are capitalised as incurred.

##### (c) Leasing arrangements

Minimum lease payments under a non-cancellable operating lease of the investment property not recognised in the financial statements are receivable as follows:

	2017	2016
	\$	\$
Within one year	-	78,999
	-	78,999
	-	78,999

The operating lease relates to the investment property owned by the Scheme. The existing tenants did not renew their lease which expired on 30 September 2016. As at 30 June 2017 the property remains vacant.

#### Note 13 - Intangible assets

##### Capitalised project costs

###### At cost

Balance as at 1 July	345,179	345,179
Balance as at 30 June	345,179	345,179
	345,179	345,179

###### Accumulated amortisation and impairment

Balance as at 1 July	345,179	323,037
Amortisation	-	22,142
Balance as at 30 June	345,179	345,179
	345,179	345,179

##### Net capitalised project costs

	-	-
	-	-

#### Note 14 - Other payables

Redemptions	-	98,967
Other payables	-	18,024
Management fees	6,735	6,864
	6,735	123,855
	6,735	123,855

#### Note 15 - Distributions paid and payable

Distributions paid during the year	5,971,195	4,657,244
Distributions payable	11,662,568	8,332,131
	17,633,763	12,989,375
	17,633,763	12,989,375

The Scheme paid interim distributions to the classes as follows:

- Retail class of 0.13 (December 2015: 0.24) cents per unit; and
- C class of 1.59 (December 2015: 1.68) cents per unit.

The year end distributions payable are as follows:

- Retail class of 0.35 (June 2016: 0.47) cents per unit; and
- C class of 2.64 (June 2016: 2.53) cents per unit.

The prior year final distribution of \$8,332,131 was paid during the period.

## Australian Ethical Balanced Fund

### Notes to the Financial Statements for the year ended 30 June 2017

#### Note 16 - Auditors' remuneration

Audit and tax fees in relation to the Scheme are paid directly by the Responsible Entity. During the year the following fees were paid or payable by the Responsible Entity for services in relation to the audit of the Scheme.

	2017	2016
	\$	\$
Financial statements audit fees	30,140	30,140
Compliance plan audit	3,736	3,736
Tax compliance service	3,100	3,100
	36,976	36,976

#### Note 17 - Reconciliation of profit for the period to net cash provided by operating activities

Net profit from operating activities	57,624,266	37,050,831
Adjustments for:		
Net losses on disposal of investments	5,525	101,276
Net gains on disposal of investment property	-	(753,487)
Net gains on revaluation of investments	(27,474,386)	(18,189,260)
Amortisation of project costs	-	22,142
Changes in assets and liabilities:		
Increase in trade and other receivables	(11,538,097)	(7,277,616)
Decrease in other payables	(18,153)	(150,140)
Net cash provided by operating activities	18,599,155	10,803,746

#### Non-cash financing and investing activities

During the year income distributions totalling \$14,113,107 (2016: \$7,820,080) were reinvested by unitholders for additional units in the Scheme.

#### Note 18 - Related party disclosures

Australian Ethical Investment Limited (AEIL), as Responsible Entity of each Scheme, provides investment services for the Scheme in accordance with each Scheme's constitution. Transactions with the Responsible Entity are undertaken on commercial terms and conditions.

The Scheme does not employ personnel in its own right. However it is required to have an incorporated Responsible Entity to manage the activities of the Scheme and this is considered the key management personnel.

The following persons were directors of Australian Ethical Investment Limited during the whole of the financial year and up to the date of this report unless otherwise indicated:

Phil Vernon  
 Kate Greenhill  
 Stephen Gibbs  
 Mara Bun  
 Tony Cole (resigned 30 June 2017)

None of the directors have an investment in the Scheme.

There were no other persons with responsibility for planning, directing and controlling the activities of the Scheme, directly and indirectly during or since the end of the financial year.

The Responsible Entity earns fees for the management and administration of the Scheme. Responsible Entity fees charged for the year were as follows:

- 2.50% of daily net asset value for the retail class (2016: 2.50%); and
- Zero for the C class (2016: Zero).

	2017	2016
	\$	\$
Management fees	2,372,819	2,333,350
	2,372,819	2,333,350

Fees payable to the Responsible Entity at 30 June 2017 were \$6,735 (2016: \$6,864) and are included in Other payables.

Australian Ethical Superannuation Pty Ltd (ABN 43 079 259 733), a subsidiary of AEIL, is the Trustee of the Australian Ethical Retail Superannuation Fund (AERSF). Transactions with the AERSF are undertaken on commercial terms and conditions.



**Australian Ethical Balanced Fund**

**Notes to the Financial Statements for the year ended 30 June 2017**

**Note 18 - Related party disclosures - continued**

Parties related to the Scheme held units in the Scheme (C class) as follows:

<b>30 June 2017</b>	<b>Units held opening</b>	<b>Units held closing</b>	<b>Interest held</b>	<b>Units acquired/(disposed)</b>	<b>Distributions paid/payable by the Scheme</b>
	\$	\$	%	\$	\$
<b>AERSF</b>	<b>451,866,050</b>	<b>657,004,243</b>	<b>85.34%</b>	<b>171,877,119</b>	<b>17,257,765</b>
<b>30 June 2016</b>	<b>Units held opening</b>	<b>Units held closing</b>	<b>Interest held</b>	<b>Units acquired/(disposed)</b>	<b>Distributions paid/payable by the Scheme</b>
	\$	\$	%	\$	\$
<b>AERSF</b>	<b>321,536,669</b>	<b>451,866,050</b>	<b>81.06%</b>	<b>110,253,035</b>	<b>12,458,364</b>

Distributions paid/payable to related parties represent those distributions that accrued during the current financial year.

The Scheme held investments in the following related parties:

<b>30 June 2017</b>	<b>Units held opening</b>	<b>Units held closing</b>	<b>Interest held</b>	<b>Units acquired/(disposed)</b>	<b>Distributions paid/payable to the Scheme</b>
	\$	\$	%	\$	\$
<b>Australian Ethical Fixed Interest Fund</b>	<b>135,126,924</b>	<b>174,287,478</b>	<b>67.33%</b>	<b>44,362,319</b>	<b>5,727,142</b>
<b>Australian Ethical International Shares Fund</b>	<b>107,731,260</b>	<b>138,875,931</b>	<b>34.99%</b>	<b>22,007,552</b>	<b>11,242,426</b>
<b>Australian Ethical Income Fund (formerly Australian Ethical Cash Fund)</b>	<b>8,239,238</b>	<b>21,393,382</b>	<b>21.69%</b>	<b>13,215,334</b>	<b>309,184</b>
<b>Australian Ethical Diversified Shares Fund</b>	<b>172,618,645</b>	<b>221,944,494</b>	<b>37.51%</b>	<b>34,830,673</b>	<b>6,210,165</b>
<b>Australian Ethical Property Trust</b>	<b>5,351,523</b>	<b>5,430,095</b>	<b>50.00%</b>	<b>-</b>	<b>-</b>
<b>Australian Ethical Australian Shares Fund</b>	<b>52,471,356</b>	<b>79,901,387</b>	<b>11.64%</b>	<b>23,837,399</b>	<b>5,400,705</b>
<b>Australian Ethical Emerging Companies Fund</b>	<b>13,112,840</b>	<b>16,609,367</b>	<b>39.37%</b>	<b>2,203,532</b>	<b>920,554</b>
<b>30 June 2016</b>	<b>Units held opening</b>	<b>Units held closing</b>	<b>Interest held</b>	<b>Units acquired/(disposed) or capital returned</b>	<b>Distributions paid/payable by the Scheme</b>
	\$	\$	%	\$	\$
<b>Australian Ethical Fixed Interest Fund</b>	<b>103,879,187</b>	<b>135,126,924</b>	<b>67.93%</b>	<b>28,070,577</b>	<b>5,198,071</b>
<b>Australian Ethical International Shares Fund</b>	<b>71,896,161</b>	<b>107,731,260</b>	<b>35.15%</b>	<b>34,750,000</b>	<b>457,552</b>
<b>Australian Ethical Income Fund (formerly Australian Ethical Cash Fund)</b>	<b>8,162,648</b>	<b>8,239,238</b>	<b>12.49%</b>	<b>72,752</b>	<b>200,219</b>
<b>Australian Ethical Diversified Shares Fund</b>	<b>139,313,736</b>	<b>172,618,645</b>	<b>39.69%</b>	<b>24,288,670</b>	<b>4,849,503</b>
<b>Australian Ethical Property Trust</b>	<b>5,332,655</b>	<b>5,351,523</b>	<b>49.34%</b>	<b>-</b>	<b>-</b>
<b>Australian Ethical Australian Shares Fund</b>	<b>29,433,129</b>	<b>52,471,356</b>	<b>10.61%</b>	<b>21,953,345</b>	<b>5,813,452</b>
<b>Australian Ethical Emerging Companies Fund</b>	<b>-</b>	<b>13,112,840</b>	<b>56.28%</b>	<b>12,000,000</b>	<b>953,532</b>

Distributions paid/payable to the Scheme represent those distributions that accrued during the current financial year.

Notes to the Financial Statements for the year ended 30 June 2017

Note 19 - Financial risk management and financial instruments

**Risk management framework**

The Responsible Entity recognises that risk is part of doing business and that the ongoing management of risk is critical to its success. The approach to managing risk is articulated in the Risk Management Strategy and the Risk Appetite Statement. The Chief Risk Officer is responsible for the design and maintenance of the risk and compliance framework, establishing and maintaining group wide risk management policies, and providing regular risk reporting to the Audit, Compliance & Risk Committee (ACRC). The Board regularly monitors the overall risk profile of the Responsible Entity and sets the risk appetite, usually in conjunction with the annual planning process.

The Board is responsible for ensuring that management has appropriate processes in place for managing all types of risk. To assist in providing ongoing assurance and comfort to the Board, responsibility for risk management oversight has been delegated to the ACRC. The main functions of the Committee are to identify emerging risks and determine treatment and monitoring of current and emerging risks. In addition, the Committee is responsible for seeking assurances from management that:

- the systems and policies in place to assist the Responsible Entity to meet and monitor its risk management responsibilities contain appropriate, up-to-date content and are being maintained;
- the Responsible Entity is complying with its Licences, and the regulatory requirements relevant to its roles as fund manager; and
- there is a structure, methodology and timetable in place for monitoring material service providers.

The Scheme is exposed to a variety of financial risks from investments in financial instruments, including operational risk, market risk, credit risk and liquidity risk. This note presents information about the Scheme's exposure to each of the above risks, the Scheme's objectives, policies and processes for measuring and managing risks and the management of unitholder funds.

<b>(a) Categories of financial instruments</b>	<b>2017</b>	<b>2016</b>
<i>Financial assets</i>	\$	\$
Cash and cash equivalents	39,747,930	8,009,174
Financial assets at fair value through profit or loss	714,280,701	541,295,098
Term deposits	250,000	1,000,000
Trade and other receivables	25,009,332	13,244,988
	<u>779,287,963</u>	<u>563,549,260</u>
<i>Financial liabilities</i>		
Other financial liabilities		
Other payables	6,735	123,855
Distribution payable	11,662,568	8,332,131
Net assets attributable to unitholders	769,848,660	557,453,274
	<u>781,517,963</u>	<u>565,909,260</u>

**(b) Operational risk**

Operational risk is the risk of direct or indirect loss arising from a wide variety of causes associated with the processes, technology and infrastructure supporting the Scheme's activities, either internally within the Scheme or externally at the Scheme's service providers.

The Scheme's objective is to manage operational risk so as to balance the limiting of financial losses and damage to its reputation with achieving its investment objective of generating returns to investors.

This responsibility is supported by the development of overall standards for the management of operational risk, which encompasses the controls and processes at the service providers and the establishment of service levels with the service providers, in the following areas:

- requirements for:
  - appropriate segregation of duties between various functions, roles and responsibilities;
  - reconciliation and monitoring of transactions; and
  - periodic assessment of operational risk faced;
- documentation of controls and procedures;
- the adequacy of controls and procedures to address the risks identified;
- compliance with regulatory and other legal requirements;
- development of contingency plans;
- training and professional development;
- ethical and business standards; and
- risk mitigation, including insurance if this is effective.

Assessment of the adequacy of the controls and processes in place at the service providers with respect to operational risk is carried out via regular discussions, monthly/quarterly KPI's, incident reporting, monitoring visits and a review of the service providers' Controls Reports (GS007) on internal controls.

All of the assets of the Scheme are held by external custodian National Australia Bank Limited. The Product Finance team monitors the credit ratings and capital adequacy of its custodian on a quarterly basis.

## Australian Ethical Balanced Fund

### Notes to the Financial Statements for the year ended 30 June 2017

#### Note 19 - Financial risk management and financial instruments - continued

##### (c) Financial risk management objectives

The Scheme is exposed to a number of risks due to the nature of its activities as further set out in its Product Disclosure Statement. These risks include market risk (including currency risk, interest rate risk and price risk), credit risk, and liquidity risk. The Scheme's objective in managing these risks is the protection and enhancement of unitholder value.

The Scheme's risk management policies are approved by the Responsible Entity and seek to minimise the potential adverse effects of these risks on the Scheme's financial performance. The risk management system is an ongoing process of identification, measurement, monitoring and controlling risk.

The Responsible Entity Board oversees the processes which govern the investment of money of the Scheme for which Australian Ethical Investment Limited is the responsible entity. The Board bears primary responsibility for the oversight of processes for the management of the above financial risks. It meets on a regular basis to analyse financial risk exposure and to evaluate management strategies in the context of the most recent economic conditions and forecasts.

##### (d)(i) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices and this will affect the Scheme's income or the fair value of its holdings of financial instruments. Market risk comprises three types of risk: foreign exchange (currency risk), market interest rates (interest rate risk) and market prices (price risk). The portfolio manager manages the financial risks relating to the operations of the Scheme in accordance with an investment mandate set out in accordance with the Scheme's Constitution and Product Disclosure Statement. The Scheme's investment mandate is to invest in a range of assets, which may include properties, capital stable interest bearing securities and equity investments, both domestic and international. There has been no change to the Scheme's exposure to market risks or the manner in which it manages and measures the risk.

##### (d)(ii) Interest rate risk management

Interest rate risk represents the risk that the Scheme's financial performance will be adversely affected by fluctuations in interest rates.

The Scheme's interest rate risk is managed on a daily basis by the portfolio managers in accordance with the defined investment process and within the guidelines and restrictions outlined in the Scheme's investment mandate. The Scheme is monitored for mandate compliance. Where the interest rate risk exposure moves outside the Schemes' mandate restrictions or guidelines, the portfolio managers will rebalance the portfolios.

The Scheme's exposures to interest rates on financial assets and financial liabilities are detailed in liquidity risk management (see note 19(f)).

Management has performed a sensitivity analysis relating to the Scheme's exposure to interest rate risk at balance sheet date. This sensitivity analysis demonstrates the effect on the current year results and net assets attributable to unitholders which could result from a change in interest rates by 1% (2016: 1%). In the analysis it is assumed that the amount of financial assets exposed to fluctuations in interest rates as at balance sheet date is representative of balances held throughout the financial year. No other flow on effects of fluctuations in interest rates have been taken into account.

At balance date, the effect on profit and net assets attributable to unitholders, as a result of changes in the interest rate, with all other variables remaining constant would be as follows:

	2017	2016
	\$	\$
Increase in interest rate by 1%	400,105	141,949
Decrease in interest rate by 1%	(400,105)	(141,949)

##### (d)(iii) Price risk

Price risk is the risk that the total value of investments will fluctuate as a result of changes in market prices, whether caused by factors specific to an individual investment, its issuer or all factors affecting all instruments traded in the market. The Scheme has investments in early stage venture capital partnerships and unlisted Schemes which exposes it to indirect price risk. The investment manager manages the Scheme's market risk on a daily basis in accordance with the Scheme's investment objectives and policies.

The Scheme's portfolio managers aim to manage the impact of market price risk through the use of consistent and carefully considered investment guidelines. Risk management techniques are used in the selection of investments. Investments (including derivatives) are only purchased when they meet investment criteria. The Responsible Entity aims to reduce risk by diversifying investments across several asset managers, markets, regions and different asset classes.

As the majority of the Scheme's financial instruments are carried at fair value with changes in fair value recognised in the income statement, all changes in market conditions will directly affect investment income.

**Australian Ethical Balanced Fund**

**Notes to the Financial Statements for the year ended 30 June 2017**

**Note 19 - Financial risk management and financial instruments - continued**

**(d)(iii) Price risk - continued**

Management has performed a sensitivity analysis relating to the Scheme's exposure to price risk (i.e. redemption value for investments in early stage venture capital partnerships and unlisted trusts) at the balance sheet date. This sensitivity analysis demonstrates the effect on current year results and net assets attributable to unit holders which could result from a change in market prices of 10% (2016: 10%). In the analysis it is assumed that the amount of financial assets exposed to fluctuations in market prices as at the balance sheet date is representative of balances held throughout the financial year. No other flow on effects or fluctuations in fair value have been taken into account.

At balance date, the effect on net assets attributable to unitholders and the change in net assets attributable to unit holders as a result of changes in redemption prices with all other variables remaining constant would be as follows:

	2017	2016
	\$	\$
Increase in redemption prices by 10%	71,428,070	54,129,510
Decrease in redemption prices by 10%	(71,428,070)	(54,129,510)

**(e)(i) Credit risk management**

Credit risk is the risk of financial loss from a counterparty failing to meet its contractual commitments. The Scheme is predominately exposed to credit risk through its interest bearing securities, deposits at banks and trade and other receivables.

The Scheme's policy over credit risk is to minimise its exposure to counterparties, holding cash and cash equivalents at financial institutions with a credit rating of 'A' or higher and settling trade within 3 business days, and other receivables on a monthly basis.

In order to manage the exposure to risk, limitations are imposed on the level of unrated securities that can be held (no more than 5%) and the total value of securities rate with a rating of less than BBB (no more than 10%). The Scheme's exposure to interest bearing securities, loans and receivables is primarily through its investment in unlisted unit trusts.

At the balance sheet date, all cash was held with National Australia Bank, which carries a Standard & Poor's rating of AA- at 30 June 2017 (2016: AA-).

No financial assets carried at amortised cost were past due or impaired at 30 June 2017 (2016: nil).

The maximum credit risk exposure is represented by the respective carrying amounts of the relevant financial asset in the Statement of Financial Position.

The table below details the maximum exposure to credit risk for the assets held by the Scheme.

Cash and cash equivalents	39,747,930	8,009,174
Trade and other receivables	25,009,332	13,244,988
Interest bearing security	250,000	1,000,000
Total	65,007,262	22,254,162

**(e)(ii) Investments in interest bearing securities, loans and receivables**

At 30 June 2017 the Scheme was directly invested in an interest bearing security (term deposit) which is not rated (see note 10).

**Australian Ethical Balanced Fund**

**Notes to the Financial Statements for the year ended 30 June 2017**

**Note 19 - Financial risk management and financial instruments - continued**

**(f) Liquidity risk management**

Liquidity risk is the risk that the Scheme will encounter difficulty in realising assets or otherwise raising funds to meet commitments associated with financial instruments.

The Scheme is exposed to daily cash redemptions of redeemable units. Therefore, the approach to managing liquidity is for the Scheme to invest a significant portion of their funds in financial instruments which under normal market conditions are readily convertible into cash (for example, the Scheme's unlisted unit trusts). There is a risk that the Scheme may not be able to liquidate all of these investments at their fair value in order to meet its liquidity requirements. In the event of significant redemptions, the Scheme has the ability to suspend redemptions until it can realise investments to meet the redemptions.

All payables of the Scheme are classed as normal operating obligations and are to be paid within three months of balance date.

The table below details the Financial instrument composition and maturity analysis.

	Weighted average interest rate %	2017				Total
		1-3 months	3 months to 1 year	1 to 5 years	5+ years	
		\$	\$	\$	\$	
Variable interest-bearing assets						
Cash and cash equivalents	1.40	39,747,930	-	-	-	39,747,930
Interest bearing security	6.00	-	-	250,000	-	250,000
Non-interest bearing						
Financial assets	N/A	714,280,701	-	-	-	714,280,701
Trade and other receivables	N/A	25,009,332	-	-	-	25,009,332
<b>Total financial assets</b>		<b>779,037,963</b>	<b>-</b>	<b>250,000</b>	<b>-</b>	<b>779,287,963</b>
Non-interest bearing						
Other payables	N/A	6,735	-	-	-	6,735
Distribution payable	N/A	11,662,568	-	-	-	11,662,568
Amounts payable to unitholders	N/A	769,848,660	-	-	-	769,848,660
<b>Total financial liabilities</b>		<b>781,517,963</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>781,517,963</b>
		2016				
		1-3 months	3 months to 1 year	1 to 5 years	5+ years	Total
		\$	\$	\$	\$	\$
Variable interest-bearing assets						
Cash and cash equivalents	1.65	8,009,174	-	-	-	8,009,174
Term deposits	5.75	750,000	-	-	-	750,000
Interest bearing security	5.75	-	-	250,000	-	250,000
Non-interest bearing						
Trade and other receivables	N/A	541,295,098	-	-	-	541,295,098
Financial assets	N/A	13,244,988	-	-	-	13,244,988
<b>Total financial assets</b>		<b>563,299,260</b>	<b>-</b>	<b>250,000</b>	<b>-</b>	<b>563,549,260</b>
Non-interest bearing						
Other payables	N/A	123,855	-	-	-	123,855
Distribution payable	N/A	8,332,131	-	-	-	8,332,131
Amounts payable to unitholders	N/A	557,453,274	-	-	-	557,453,274
<b>Total financial liabilities</b>		<b>565,909,260</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>565,909,260</b>

**Australian Ethical Balanced Fund**

**Notes to the Financial Statements for the year ended 30 June 2017**

**Note 19 - Financial risk management and financial instruments - continued**

**(g) Fair values**

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities. The Scheme utilises bid prices for its financial assets and liabilities. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. An active market is a market in which transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

- Level 2 fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices). The fair value of financial assets that are not traded in an active market is determined using valuation techniques. These include the use of recent arm's length market transactions, reference to the current fair value of a substantially similar other instrument, discounted cash flow techniques, option pricing models or any other valuation technique that provides a reliable estimate of prices obtained in actual market transactions. The Scheme utilises bid prices for its financial assets and liabilities, wherever applicable. Investments in unlisted trusts are valued at their redemption price.

- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs). This category includes instruments valued using quoted prices in active markets for similar instruments, quoted prices for identical or similar instruments in markets that are considered less than active or other valuation techniques.

	2017			
	Level 1	Level 2	Level 3	TOTAL
	\$	\$	\$	\$
<b>Financial assets at fair value through profit or loss</b>				
Designated at fair value through profit or loss				
Unit Trusts				
Unlisted	-	711,480,918		711,480,918
Limited partnership interest	-	-	2,799,783	2,799,783
Investment Properties held at fair value	-	-	2,230,000	2,230,000
<b>TOTAL</b>	<b>-</b>	<b>711,480,918</b>	<b>5,029,783</b>	<b>716,510,701</b>
	2016			
	Level 1	Level 2	Level 3	TOTAL
	\$	\$	\$	\$
<b>Financial assets at fair value through profit or loss</b>				
Designated at fair value through profit or loss				
Unit Trusts				
Unlisted	-	541,295,098	-	541,295,098
Investment Properties held at fair value	-	-	2,360,000	2,360,000
<b>TOTAL</b>	<b>-</b>	<b>541,295,098</b>	<b>2,360,000</b>	<b>543,655,098</b>

During the year there was no transfers between levels.

Investments classified within level 3 include an investment in a property which is held to earn rental income and for capital appreciation and two alternative assets being limited partnership interests' in early stage venture capital.

The property investment is carried at fair value based on an annual assessment by an external valuation company (refer note 12).

The alternative assets represent interests in private equity and venture capital valuation. The directors have determined fair value by internal valuation methodology which has regard to the original transaction price and underlying assets and liabilities of the investments (refer note 11).

## Australian Ethical Balanced Fund

### Notes to the Financial Statements for the year ended 30 June 2017

#### Note 19 - Financial risk management and financial instruments - continued

##### (g) Fair values - continued

Management has performed a sensitivity analysis of the Scheme's exposure to changes in unobservable inputs used to value property investments at the balance sheet date. This sensitivity analysis demonstrates the effect on current year results and net assets attributable to unit holders which could result from a change in capitalisation rate of 1% (2016: 1%) and limited partnership interests' internal valuation by 10%. In the analysis it is assumed that the amount of financial assets exposed to fluctuations in unobservable inputs as at the balance sheet date is representative of balances held throughout the financial year. No other flow on effects or fluctuations in fair value have been taken into account.

At balance date, the effect on net assets attributable to unitholders and the change in net assets attributable to unit holders as a result of changes in capitalisation rates with all other variables remaining constant would be as follows:

	2017	2016
	\$	\$
Increase in capitalisation rate by 1%	(249,720)	(312,965)
Decrease in capitalisation rate by 1%	317,345	392,449
Increase in limited partnership interests by 10%	279,978	-
Decrease in limited partnership interests by 10%	(279,978)	-

The following table shows a reconciliation from the beginning balances to the ending balances for fair value measurements in Level 3 of the fair value hierarchy.

##### Assets held at fair value

Opening balance at 1 July	2,360,000	5,615,000
Acquisition of new level 3 assets	2,965,000	-
Disposals	-	(3,255,000)
Net loss on property revaluation	(295,217)	-
	5,029,783	2,360,000

##### Carrying amounts versus fair value

The fair values of financial assets and liabilities approximates their carrying amounts in the statement of financial position.

#### Note 20 - Investment in unconsolidated structured entities

The table below describes the types of unconsolidated structured entities that the Scheme does not consolidate but in which it holds an interest. The Scheme has concluded that the unlisted investment Schemes and partnerships below meet the definition of structured entities because:

- The voting rights in the entities are not dominant rights in deciding who controls them as they relate to administrative tasks only;
- Each entities' activities are restricted by its Constitution, Product Disclosure Statement and/or partnership agreement; and
- The entities have narrow and well defined objectives to provide investment opportunities.

Type of structured entity	Nature and purpose	Interest held by the Scheme
Investment Schemes	To pool investors' savings and invest in a diversified portfolio of securities.	Investments in units issued by the Schemes.
Early stage venture capital partnerships	To manage assets on behalf of third party investors. These vehicles are financed through the issue of partnership interests to investors.	Limited partnership interest

	Fair value as at		Ownership interest	
	30-Jun-17	30-Jun-16	30-Jun-17	30-Jun-16
	\$	\$	%	%
<b>Investment Schemes</b>				
Australian Ethical International Shares Fund	138,875,931	107,731,260	34.99%	35.15%
Australian Ethical Income Fund (formerly Australian Ethical Cash Fund)	21,393,382	8,239,238	21.69%	12.49%
Australian Ethical Diversified Shares Fund	221,944,494	172,618,645	37.51%	39.69%
Australian Ethical Property Trust	5,430,095	5,351,523	50.00%	49.34%
Australian Ethical Australian Shares Fund	79,901,387	52,471,356	11.64%	10.61%
Australian Ethical Fixed Interest Fund	174,287,478	135,126,924	67.33%	67.93%
Australian Ethical Emerging Companies Fund	16,609,367	13,112,840	39.37%	56.28%
Investa Property Group	53,038,783	46,643,312	1.40%	1.50%
<b>Early Stage Venture Capital Partnerships</b>				
Artesian Clean Energy ESVCLP ILP	1,446,297	-	22.47%	0.00%
Right Click Capital Growth Fund	1,353,486	-	25.67%	0.00%

Each of the above structured entities are incorporated in Australia.

## Australian Ethical Balanced Fund

### Notes to the Financial Statements for the year ended 30 June 2017

#### Note 20 - Investment in unconsolidated structured entities - continued

The maximum exposure or loss is limited to the total fair value of the investment as at the reporting date. The fair value of the exposure will change on a daily basis throughout the period and in the subsequent periods will cease once the investments are disposed. The unconsolidated structured entities are managed in accordance with the investment strategy with the respective underlying investment managers. The investment decisions of the structured entities are based on the analysis conducted by the investment manager. The return of the structured entities is exposed to the variability of the performance of the underlying investment strategies. The investment managers receive a management fee for undertaking the management of these investments. Income is received from non-related structured entities in accordance with Constitutions or Partnership Agreements.

The Scheme does not have current commitments (except as per Note 21) or intentions or a contractual obligation to provide financial or other support to unconsolidated structured entities and has no intention of providing financial or other support.

#### *Unconsolidated subsidiaries*

The Scheme has determined that it is an investment entity under the definition in AASB 10 as it meets the following criteria:

- (a) It obtains funds from one or more investors for the purpose of providing those investors with investment management;
- (b) Its business purpose is to invest funds solely for returns from capital appreciation, investment income, or both; and
- (c) It measures and evaluates the performance of all of its investments on a fair value basis.

Accordingly, the Scheme applied the investment entity exemption to consolidation and measured the following subsidiaries at fair value through profit and loss.

	Fair value as at		Ownership interest	
	30-Jun-17	30-Jun-16	30-Jun-17	30-Jun-16
	\$	\$	%	%
<b>Subsidiary and associates</b>				
Australian Ethical Fixed Interest Fund	174,287,478	135,126,924	67.33%	67.93%
Australian Ethical Emerging Companies Fund	16,609,367	13,112,840	39.37%	56.28%
Australian Ethical Property Trust	5,430,095	5,351,523	50.00%	49.34%

Each of the above subsidiaries and associates are incorporated in Australia.

The Scheme does not have current commitments, intentions or a contractual obligations to provide financial or other support to the unconsolidated subsidiaries. There are no loans or advances currently made to these entities. There are no significant restrictions on the ability of an unconsolidated entities to transfer funds to the Scheme in the form of cash distributions.

#### Note 21 - Capital commitments

As at 30 June 2017 the Scheme has a \$5,960,000 outstanding unpaid capital commitment to Right Click Capital (2016: nil) and a \$4,425,000 outstanding unpaid capital commitment to Artesian Clean Energy (2016: nil). The investment period within which the capital commitments may be called is within 4 - 5 years, respectively, from reporting date.

#### Note 22 - Contingencies

There are no contingent assets or liabilities as at 30 June 2017 (2016: nil).

#### Note 23 - Events subsequent to the reporting date

As the investments in the Scheme are measured at their 30 June 2017 fair values in the financial report, any volatility in values subsequent to the balance date is not reflected in the Statement of Profit or Loss and Other Comprehensive Income or the Statement of Financial Position. However the current value of investments is reflected in the current unit price.

During the period between the end of the financial year and the date of this report, there were no items, transactions or events of a material and unusual nature likely in the opinion of the Responsible Entity, to affect significantly the operations of the Scheme, the results of those operations, or the state of affairs of the Scheme in future financial years.



## Australian Ethical Balanced Fund

### Directors' Declaration

In the opinion of the Directors of Australian Ethical Investment Limited, the Responsible Entity of the Australian Ethical Balanced Fund (the "Scheme):

(a) The annual financial statements and notes that are set out on pages 3 to 22 are in accordance with the Corporations Act 2001, including:

- i. Giving a true and fair view of the Scheme's financial position as at 30 June 2017 and of its performance for the financial year ended on that date; and
- ii. Complying with Australian Accounting Standards and Corporations Regulations 2001; and

(b) There are reasonable grounds to believe that the Scheme will be able to pay its debts when they become due and payable.

(c) The Scheme has operated during the year in accordance with the provisions of the Schemes constitution.

The Directors draw attention to Note 1 of the financial statements which contains a statement of compliance with International Financial Reporting Standards.

Signed in accordance with a resolution of the directors of Australian Ethical Investment Limited.



Phil Vernon  
Managing Director  
Australian Ethical Investment Limited  
20 September 2017





# Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To the Directors of Australian Ethical Investment Limited, the Responsible Entity  
for the Australian Ethical Balanced Fund:

I declare that, to the best of my knowledge and belief, in relation to the audit of Australian Ethical  
Balanced Fund for the financial year ended 30 June 2017 there have been:

- i. no contraventions of the auditor independence requirements as set out in the  
*Corporations Act 2001* in relation to the audit; and
- ii. no contraventions of any applicable code of professional conduct in relation to the audit.

KPMG

Karen Hopkins  
*Partner*

Sydney  
20 September 2017





# Independent Auditor's Report

To the unitholders of the Australian Ethical Balanced Fund

## Opinion

We have audited the **Financial Report** of the Australian Ethical Balanced Fund (the Scheme).

In our opinion, the accompanying **Financial Report** of the Australian Ethical Balanced Fund is in accordance with the *Corporations Act 2001*, including

- giving a true and fair view of the Scheme's financial position as at 30 June 2017, and of its performance and its cash flows for the year ended on that date; and
- complying with *Australian Accounting Standards* and the *Corporations Regulations 2001*.

The **Financial Report** comprises the:

- Statement of financial position as at 30 June 2017
- Statement of comprehensive income for the year then ended
- Statement of changes in equity, and Statement of cash flows for the year then ended
- Notes including a summary of significant accounting policies
- Directors' Declaration.

## Basis for opinion

We conducted our audit in accordance with *Australian Auditing Standards*. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the Financial Report* section of our report.

We are independent of the Scheme in accordance with the *Corporations Act 2001* and the relevant ethical requirements of the *Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants* (the Code). We have fulfilled our other ethical responsibilities in accordance with the Code.

## Other Information

Other Information is financial and non-financial information in the Australian Ethical Balanced Fund's annual reporting which is provided in addition to the Financial Report and the Auditor's Report. This includes the Directors' Report. The Directors of Australian Ethical Investment Limited (the Responsible Entity) are responsible for the Other Information.

Our opinion on the Financial Report does not cover the Other Information and, accordingly, we do not express any form of assurance conclusion thereon. In connection with our audit of the Financial Report, our responsibility is to read the Other Information.

In doing so, we consider whether the Other Information is materially inconsistent with the Financial Report





or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

We are required to report if we conclude that there is a material misstatement of this Other Information, and based on the work we have performed on the Other Information that we obtained prior to the date of this Auditor's Report we have nothing to report.

### Responsibilities of Directors for the Financial Report

The Directors of Australian Ethical Investment Limited (the Responsible Entity) are responsible for:

- preparing the Financial Report that gives a true and fair view in accordance with *Australian Accounting Standards* and the *Corporations Act 2001*;
- implementing necessary internal control to enable the preparation of a Financial Report that gives a true and fair view and is free from material misstatement, whether due to fraud or error; and
- assessing the Scheme's ability to continue as a going concern. This includes disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless they either intend to liquidate the Scheme or to cease operations, or have no realistic alternative but to do so.

### Auditor's responsibilities for the audit of the Financial Report

Our objective is:

- to obtain reasonable assurance about whether the Financial Report as a whole is free from material misstatement, whether due to fraud or error; and
- to issue an Auditor's Report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with *Australian Auditing Standards* will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error. They are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this Financial Report.

A further description of our responsibilities for the Audit of the Financial Report is located at the Auditing and Assurance Standards Board website at: [http://www.auasb.gov.au/auditors\\_files/ar3.pdf](http://www.auasb.gov.au/auditors_files/ar3.pdf). This description forms part of our Auditor's Report.

KPMG

Karen Hopkins

Partner

Sydney

20 September 2017

